

Marc Gizzi
Real Estate Appraiser

Summary

Successful real estate appraisal professional with nine (9) years of experience in Developing and a high-volume appraisal business. Strong sales presentation skills, with proven ability to expand customer base.

Certification/Licensure

Certified Residential Appraiser, State of Florida RD-0003181

Professional Experience

Manager/Anthony Gizzi Real Estate Appraisals 1997-Present
Appraiser/Gizzi Appraisals, Edison New Jersey 1993-1997
Manages all aspects of high-volume residential appraisal business overseeing up to 400 appraisals
Coordinated a staff of three (3) to twenty (20) ; responsibilities included operations management, sales and marketing, staff training, appraisal coordination and review, financial management.

Business Development

- Opened appraisal practice September 1997, Ft. Myers, FL
- Expanded business from two (2) person to a staff of twenty (20) with annual revenues of 1.5 million dollars.
- Established solid customer base consisting of banks and mortgage companies
- Built referral business and developed long-term relationships with numerous clients

Operations Management

- Individually evaluated and priced appraisal project, based on time and complexity
- Reviewed and evaluated work of other appraisers to insure accuracy
- Provided individual orientation and training to new appraisers on all aspects of appraising

References available upon request